

Journal of negotiation and conflict management research

negotiation and conflict management research

MAY 2020

VOLUME 13 • NUMBER 2

INTERNATIONAL ASSOCIATION
IACM
FOR CONFLICT MANAGEMENT

WILEY Blackwell

Negotiation and Conflict Management Research

EDITOR

Qi Wang, Villanova University

EDITORIAL ASSISTANT

Alicia Utecht, Villanova University

ASSOCIATE EDITORS

Lan Ni, University of Houston
Jimena Ramirez Marin, IESEG School of Management, France

EDITORIAL BOARD

Noelle Aarts, Radboud University, The Netherlands
Wendi Adair, University of Waterloo
Poonam Arora, Manhattan College
Remi Ayoko, The University of Queensland, Australia
Bruce Barry, Vanderbilt University
Zoe Barsness, University of Washington, Tacoma
Bianca Beersma, University of Amsterdam
Robert J. Bies, Georgetown University
Lisa Blomgren Amsler, Indiana University, Bloomington
William Bottom, Washington University, St. Louis
Jeanne Brett, Northwestern University
Deborah Cai, Temple University
Peter Carnevale, University of Southern California, Marshall
Chin-Chung (Joy) Chao, University of Nebraska, Omaha
Donald Conlon, Michigan State University
Matthew A. Cronin, George Mason University
Helena DeSivilya, Max Stern Academic College of Emek Yezreel
Kristina Diekmann, University of Utah
William A. Donohue, Michigan State University
Daniel Druckman, Macquarie University and University of
Southern Queensland, Australia
Noam Ebner, Creighton University
Hillary Anger Elfenbein, Washington University, St. Louis
Michael L. Poirier Elliott, Georgia Institute of Technology
Martin Euwema, University of Leuven, The Netherlands
Ray Friedman, Vanderbilt University
Deanna Geddes, Temple University
Michele Gelfand, University of Maryland
Donald Gibson, Manhattan College

Ellen Giebels, University of Twente, The Netherlands
Barry Goldman, University of Arizona
Michael A. Gross, Colorado State University
Fieke Harinck, Leiden University, The Netherlands
Jessica Katz Jameson, North Carolina State University
Sanda Kaufman, Cleveland State University
Deborah Kidder, University of Hartford
Peter H. Kim, University of Southern California, Marshall
Deborah Kolb, Simmons University
Roy J. Lewicki, The Ohio State University
Meina Liu, George Washington University
Simone Moran, Ben-Gurion University of the Negev, Israel
Eric Neuman, Creighton University
John Oetzel, University of Waikato, New Zealand
Jennifer Overbeck, University of Melbourne, Australia
Gregory Paul, Kansas State University
Linda L. Putnam, University of California, Santa Barbara
Jana Raver, Queen's University, Canada
Sonja Rispens, Eindhoven University of Technology, Netherlands
Michael Roloff, Northwestern University
William Ross, University of Wisconsin, La Crosse
Vidar Schei, Norwegian School of Economics (NHH)
Zhaleh Semnani-Azad, Clarkson University
Debra L. Shapiro, University of Maryland
Deborah Fae Shmueli, University of Haifa, Israel
Jarel Slaughter, University of Arizona
Paul Taylor, Lancaster University, UK
Tom Tripp, Washington State University, Vancouver
Zhi-Xue Zhang, Peking University, China

Guest Editor of Special Issue

Andrea Caputo, University of Lincoln, UK

Copyright and Copying © 2020 the International Association for Conflict Management and Wiley Periodicals, Inc. All rights reserved. No part of this publication may be reproduced, stored or transmitted in any form or by any means without the prior permission in writing from the copyright holder. Authorization to copy items for internal and personal use is granted by the copyright holder for libraries and other users registered with their local Reproduction Rights Organization (RRO), e.g., Copyright Clearance Center (CCC), 222 Rosewood Drive, Danvers, MA 01923, USA (www.copyright.com), provided the appropriate fee is paid directly to the RRO. This consent does not extend to other kinds of copying such as copying for general distribution, for advertising or promotional purposes, for republication, for creating new collective works or for resale. Permissions for such reuse can be obtained using the RightsLink "Request Permissions" link on Wiley Online Library. Special requests should be addressed to permissions@wiley.com.

Disclaimer The Publisher, the International Association for Conflict Management, and Editors cannot be held responsible for errors or any consequences arising from the use of information contained in this journal; the views and opinions expressed do not necessarily reflect those of the Publisher, the International Association for Conflict Management, and the Editors, neither does the publication of advertisements constitute any endorsement by the Publisher, the International Association for Conflict Management, and the Editors of the products advertised.

For submission instructions, subscription, and all other information visit <http://wileyonlinelibrary.com/journal/NCMR>